

Message Text

UNCLASSIFIED

PAGE 01 TORONT 01595 231955Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
-----063445 231957Z /63

R 231819Z JUN 77
FM AMCONSUL TORONTO
TO USDOC WASHDC
INFO AMEMBASSY OTTAWA
SECSTATE WASHDC 5737

UNCLAS TORONTO 1595

E.O. 11652: /A
TAGS: BEXP, CA
SUBJECT: MAJOR PROJECT/PRODUCT JOINT VENTURE LICENSING OPPORTUNITY

1. A BANKRPUT CANADIAN COMPANY SEEKS A JOINT VENTURE PARTNER OR LICENSOR WITH EXPERIENCE IN THE TELEPHONE INTERCONNECT BUSINESS. SHORTLY AFTER ITS RESOURCES WERE EXHAUSTED BY A COURT FIGHT AND IT WENT INTO BANKRUPTCY, THE COMPANY, HARDING COMMUNICATIONS LTD., REPORTEDLY WON A JUDGEMENT IN THE COURT OF APPEAL THAT, IN EFFECT, GIVES IT A SHARED MONOPOLY WITH BELL CANADA LTD. IN THE CANADIAN TELEPHONE INTERCONNECT MARKET. THIS, OBVIOUSLY, WOULD BE A MAJOR ASSET IF THE COMPANY CAN BE REVIVED.
2. ACCORDING TO THE COMPANY PRESIDENT, "OUR ORGANIZATION ISSEEKING A COMPANY WHICH IS ESTABLISHED IN THE INTERCONNECT INDUSTRY IN THE UNITED STATES TO JOIN FORCES WITH US IN OPENING UP THE VAST POSSIBILITIES HERE IN CANADA. THE (U.S.) COMPANY SHOULD BE FULLY CONVERSANT WITH MANUFACTURERS AND THEIR PRODUCTS, WHICH IS THE AREA IN WHICH WER ARE NOT EXPERIENCED, OR SHOULD MANUFACTURER A PORTION OF THESE PRODUCTS THEMSELVES. IN AFFITION, THE PRESIDENT ESTIMATES A MINIMUM CASE INVESTMENT OF DOLS 75,000 WOULD BE REQUIRED TO PUT HARDING COMMUNICATIONS BACK ON ITS FEET.
3. INTERESTED PARTIES SHOULD CONTACT MR. MARTIN S.GOLD, 89 CAMERON ROAD, THORNHILL, ONTARIO, CANADA L3T 1N8 (TEL. 416-881-0077)
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4. POST CAVEAT: INTERESTED PARTIES SHOULD CAREFULLY CHECK THE LEGAL CIRCUMSTANCES SURROUNDING THIS PROPOSAL TO ENSURE THAT THE CLAIMED "SHARED MONOPOLY" SITUATION DOES INDEED EXIST.
CANTWELL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
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Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Handling Restrictions: n/a
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Reference: n/a
Retention: 0
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Review Content Flags:
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Review Exemptions: n/a
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Review Release Date: n/a
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SAS ID: 2052450
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT/PRODUCT JOINT VENTURE LICENSING OPPORTUNITY
TAGS: BEXP, CA
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/72f5ce77-c288-dd11-92da-001cc4696bcc
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